

# Connect with Simplicity >





# The power of you+cortet™

- Capitalize on the connectivity potential of the IoT
- Revolutionize new and established markets
- Maximize your speed to profit

For over 55 years, Fortune 100s and small companies alike have looked to CEL for connectivity leadership.

During this tenure, we've witnessed multiple advancements in connectivity, but none have been as prolific and exciting as the IoT.

Our sales of 3M+ wireless modules to date are a testament to the potential of this market. To further accelerate our customer's expansion into the IoT, CEL is proud to offer the Cortet Connectivity Suite – a full turnkey solution which bridges the connectivity gap between 'things' and the cloud.

















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GET STARTED BY DESCRIPTION GETTING CONNECTED

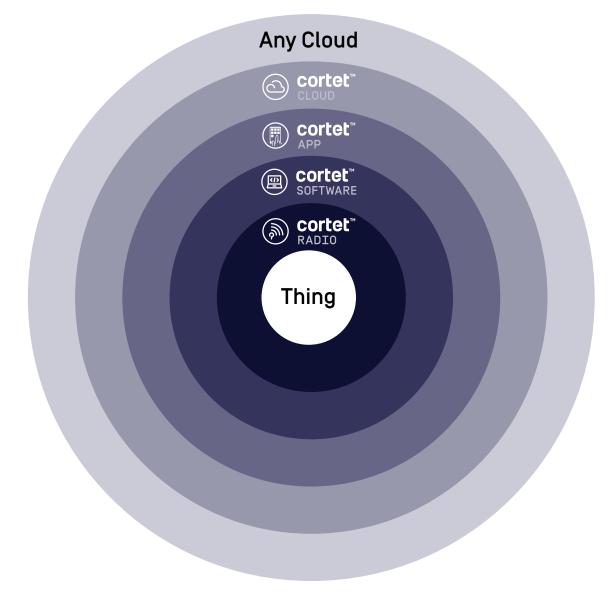
you+ \
cortet<sup>™</sup>

# you + cortet™ GETTING STARTED

# CONNECT ANY PRODUCT TO ANY CLOUD

Cortet is a complete, turnkey connectivity suite which links your 'thing' to any cloud. It's an ensemble of four well-orchestrated connectivity layers built around an incredibly strong embedded core.

The Cortet concept is vastly different from other connectivity offerings since the control and monitoring functions are locally centered around your 'thing'. Alternative cloud-based systems simply can't match Cortet's locally-focused, latency-free connectivity.



# YOU + CORTET GETTING STARTED



# > STEP 1 - Identify Your Profit Opportunities via Connectivity

It's not about getting on the IoT bandwagon, or succumbing to all of the hype. It's simply about capitalizing on new profit models. Let CEL help you identify ways to dramatically increase your product's revenue potential through cloud connectivity.



# > STEP 2 - Scope out Ecosystem Opportunities

Determine if your best option is to immediately seek membership within an existing ecosystem, or to pursue a more directed, autonomous 'point solution'. Leverage CEL's consultation services to get started on the optimal market path.



# ➤ STEP 3 - Pick Your First Wireless Standard, & Build Hardware to Support It

Choose among ZigBee, Thread, Bluetooth or WiFi for your first connectivity product, knowing full well that you can easily migrate to the other standards as the need arises. Market demands are constantly shifting, and the smart move is to stay nimble with pin-compatible module hardware. Bypass the pitfalls of RF design, RF production test, and FCC/IC/CE certifications by employing CEL's extensive line of Cortet modules and SiPs.



# > STEP 4 - Create the Software to Support the Hardware

Either write your own firmware or employ Cortet's extensive embedded software libraries to accelerate your implementation time.



# > STEP 5 - Pick Connectivity & Control Options

CEL's Cortet platform was designed from the ground up to blend cloud access with extremely low latency local control. Leverage CEL's app framework or use CEL's turnkey app development services to create enterprise-class mobile access to your connected device.



# > STEP 6 - Multiply Market Reach with Connectivity Cloud APIs

Expand your market reach by connecting to multiple ecosystems through Cortet's cloud APIs. Quickly migrate from a dedicated point solution to a participant in one of the more established ecosystems. Access SmartThings, Control4, Iris, Amazon and dozens of other systems via simple cloud-to-cloud APIs.

# you + cortet™ GETTING STARTED

# PICK FROM OUR SUITE OF WIRELESS STANDARDS



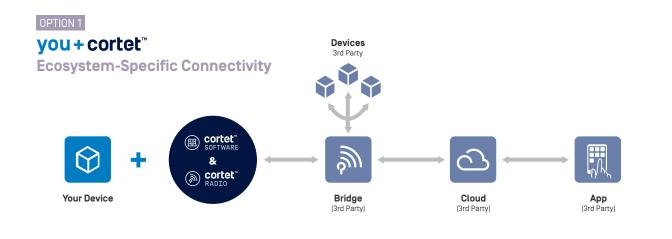


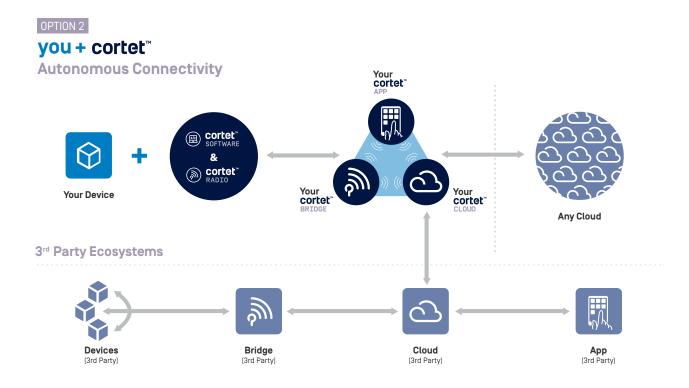






# PICK ONE OF OUR CONNECTIVITY OPTIONS









RF MODULES, SIPS, IP BRIDGES, & WIRELESS PRODUCTS

**CORTEC**™ RADIO





# WHICH HARDWARE MODEL IS RIGHT FOR YOU?

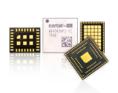
CEL offers three different radio implementations which are tailored specifically for your application.

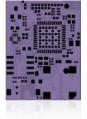
Seize the 'first mover' advantage and maintain standards agility with CEL's field-proven modules. As volumes increase and SKU variants become more refined, easily transition over to CEL's System-in-Package (SiPs) offerings.

Finally, utilize CEL's discrete licensing option when market success dictates that you move towards a chip-down design.









Discrete Licensing

		Modules	SIPs	Licensing
CHARACTERISTICS OF TYPICAL APPLICATIONS	VOLUME PER SKU	< 250k	250k +	1M+
	SKU COUNT	MULTIPLE	FEW	SINGLE
	SIZE CONSTRAINTS	MINIMAL	SEVERE	MODEST
	NEED FOR STANDARDS AGILITY	YES	NO	NO
KEY FEATURES	FOOTPRINT	< 400 mm²	63 to 100 mm² *	< 225 mm <sup>2</sup> *
	INTEGRATED ANTENNA	~	-	-
	PIN-PIN COMPATIBLE ACROSS TECHNOLOGIES	~	-	-
	FULLY RF TESTED	~	<b>~</b>	-
	FCC/IC/CE CERTIFICATION STATUS	FULLY CERTIFIED	PRE-CERTIFIED & FULLY CERTIFIED	-

<sup>\*</sup> Antennas not included in SiP and Discrete footprint calculations

# THE CORTET™ RADIO ADVANTAGE







INDUSTRY LEADING SILICON



PROFESSIONAL GRADE QUALITY & RELIABILITY

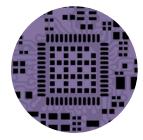


TECHNICAL EXPERTISE & SUPPORT

# **⊚** cortet™ RADIO











## **>** MODULES

CEL offers a family of pin-compatible modules which utilize the 'best of breed' silicon from leading IC manufacturers.

Modules allow you to bypass the headaches associated with RF design, RF test and FCC/IC/CE certifications. Simply drop in the fully integrated module for a complete turnkey hardware solution.

### **SiPs**

CEL's SiP offerings utilize the same chipsets as used in the module portfolio. Migrating to a SiP-based design is quick and easy since you can simply port over your embedded code as used on the module.

SiPs come fully RF tested and pre-certified to work with common antenna elements.

### > DISCRETE LICENSING

When the need arises to move to a discrete chip-down solution, CEL can offer guidance and even design licensing opportunities. Proven layouts and antenna options are available via royalty or licensing arrangements.

### > WIRELESS PRODUCTS

CEL designs and manufactures a number of turnkey wireless products, including USB sticks, sensor nodes, fobs, and other ODM devices. We also have an extensive library of reference designs which support a variety of wireless sensors functions.

# > IP BRIDGES

CEL's IP Bridges serve as local network controllers as well as cloud access points. As the name suggests, these devices provide the 'connectivity bridging' function between the cloud and the wireless protocol used within the local network.



# ONE COMMON FOOTPRINT WITH DROP-IN COMPATIBILITY

Never second guess your development project. Quickly adapt to the volatile market trends in technology and design with confidence knowing that you can easily transition between multiple wireless networking standards via CEL's drop-in compatible module hardware.



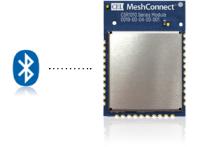








# MODULE PRODUCTS



# > B1010 Mini Modules



- +8dBm Transmit Power
- Supports CSRMesh™
- 15 Analog/Digital I/O Pins
- Supports UART, I2C & SPI



Powered by



# > EM358x Mini Modules

### Standard Range

- Transmit Power: +8dBm
- Sensitivity: -100 dBm
- Link Budget: +108dB

### **Extended Range** • Transmit Power: +20dBm

- Sensitivity: -103 dBm
- Best in Class Link Budget: +123dB



# ➤ EM357 Mini Modules

# **Extended Range**

- Transmit Power: +20dBm
- Sensitivity: -103 dBm
- Best in Class Link Budget: +123dB
- High Temp Variant Available

Powered by

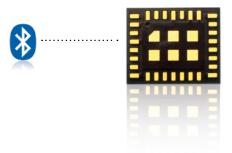


### Standard Range

- Transmit Power: +8dBm
- Sensitivity: -100 dBm
- Link Budget: +108 dB



# SiPS



# **▶** B1012 SiP



- Based on the CSR1012
- Supports CSRmesh
- Transmit Power: +8dBm
- Best in class RF range of 50m to 100m
- 7.2 mm x 8.8 mm, 36-pin surface mountable package

# IP BRIDGES



# > Ethernet and Wi-Fi Connectivity

- Cost-effective cloud access
- White-label ready
- Small footprints





# WIRELESS PRODUCTS



# ➤ EM3588 USB Sticks

- Enable ZigBee® and Thread on any device with a USB serial port
- Powering the SiLabs based Thread test harness
- Also powering the SiLabs Border Router reference design
- Based on Silicon Labs<sup>®</sup> EM3588: 32-bit ARM<sup>®</sup> Cortex<sup>™</sup>-M3 processor with 512kB Flash

### **Extended Range**

- Transmit Power: +20dBm
- Sensitivity: -103 dBm
- RF Link Budget: +123dB

### Standard Range

- Transmit Power: +8dBm
- Sensitivity: -100 dBm
- RF Link Budget: +108dB



### ➤ EM357 USB Sticks

- Enable ZigBee® on any device with a USB serial port
- Based on Ember EM357: 32-bit ARM® Cortex<sup>™</sup>-M3 processor with 192kB Flash and 12kB SRAM
- 1 MB Additional Flash Memory (off-chip) for Over-the-Air upgrades or additional program space

### **Extended Range**

- Transmit Power: +20dBm
- Sensitivity: -103 dBm
- RF Link Budget: +123dB

### Standard Range

- Transmit Power: +8dBm
- Sensitivity: -100dBm
- RF Link Budget: +108 dB



# OpenTether Sensor Node

- Ideal for rapid prototyping
- Includes 10 popular sensor functions
- Utilize the node's I/O expansion port to connect to any external sensor or control node using I2C, analog, or digital I/O





















# > Turnkey ODM Products

- White-label ready
- Complete turnkey designs, including industrial design, custom plastics, pcb layouts, and antenna designs
- Fully certified for FCC/IC/CE compliance

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SOFTWARE LIBRARIES READY-FOR-MARKET



**cortet**<sup>™</sup> SOFTWARE

# **©** cortet™ SOFTWARE

# SOFTWARE LIBRARIES FOR MULTIPLE STANDARDS AND ECOSYSTEMS

From the developers of the award-winning MeshWorks<sup>™</sup> platform comes a revolutionary and redesigned series of high-quality embedded software libraries.







# > Industry-Recognized Software

- R&D 100 Software / Services Product of the Year (2015)
- ECN Impact Award Winner Market Disrupter (2015)
- ECN Impact Award Winner Rapid Prototyping (2015)
- Fierce Innovation Product of the Year (2015)
- IoT Evolution Product of the Year (2015)
- R&D 100 Product of the Year Finalist Process/Prototyping (2015)
- ECN Impact Award Finalist Software Design (2015)
- ECN Impact Award Finalist Sensors (2015)
- Best of Sensors Expo Finalist (2015)



# **>** Libraries Ready For Market

- · Validated embedded libraries
- Ready for large-scale deployment
- Fully integrated with hardware
- Simple application development
- Available script libraries



# > Protocol Agility

• Libraries for different stacks



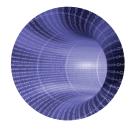
# Designed for IoT

• Libraries for IP connectivity



# > Ecosystem-Specific Software

- Libraries for multiple ecosystems
- iControl, DIY smart home & More



# Automated Testing

• Libraries for rapid validation



CORTET™ APP ►

MOBILE READY

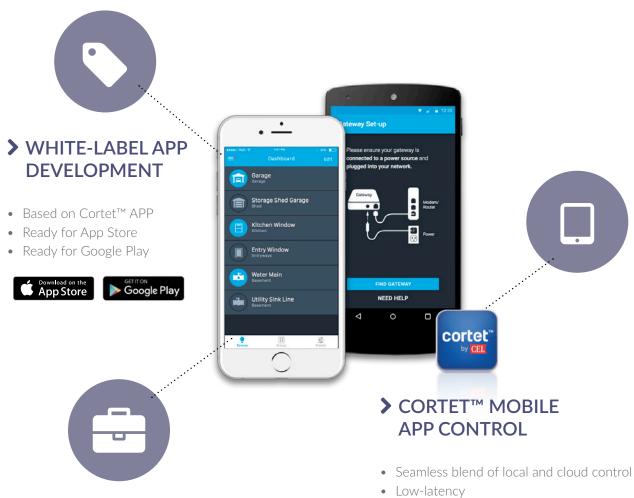


**cortet**<sup>™</sup> APP



# AN INTELLIGENT IOT APP THAT BLENDS UBIQUITOUS CLOUD ACCESS WITH ZERO-LATENCY LOCAL CONTROL

The Cortet App is built on top of an app engine that allows for a mobile device to connect directly to a local network of devices (i.e., through an IP bridge). This results in extremely low latency and reliable two-way control. When you tell a device to do something, it does it immediately. When the Cortet App leaves the proximity of the network, it seamlessly switches to remote, cloud-based control.



# > APPLICATION SDK

- Ideal for custom app development
- Utilizes Cortet's optimized blend of local & cloud control

• Commercially available



CORTET CLOUD CONNECTIVITY



**cortet**<sup>™</sup> CLOUD

# CONNECT TO ANY CLOUD AND ECOSYSTEM

The Cortet Cloud is an API-rich cloud built to be simple yet deeply robust. It is built on top of a proven and secure architecture which is intently designed to have simple pricing and easy-to-use APIs.







- Standard RESTful APIs
- Extensible API architecture
- Easily connect to ecosystems, applications, databases & more



# Control and Monitor

- Remote device control
- Rules engine
- Notifications & alerts
- Data batching



# ➤ Manage Devices & Connections

- OTA Device software upgrades
- Permission and groups
- Security management
- Partner cloud plug-ins



# > Simple and Robust

- Simple & easy-to-use APIs
- Robust & scalable infrastructure
- Simple pricing model
- Robust performance

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